

Cuyahoga County Insurance Board

Past Programs

04/24/1928	T. A. Hites, State Agent of the Pacific Fleet
05/08/1928	Mr. Thayer of Thayer's Underwriters Survey Company
03/19/1936	George Ritchie on Adjustments & Supplemental Contracts
04/30/1936	John A Lloyd, Ohio Insurance Agents Association
11/18/1937	Harold W Van Patter, Western Adjustment Co., on Fire Losses
01/20/1938	Mr. Shaw, Ohio Inspection Bureau, on Fire Risks & Rates
02/17/1938	Alfred E Kissen on Inland Marine Insurance
1939-1979	Not on File
05/08/1979	Jim Wincheck, Allstate Insurance Co., on Dual Marketing
11/11/1980	Al Lorenz, former president of the Insurance Board of Greater Cleveland, discussed Failed Drive to Allow Competition in the Field of Workers Compensation
01/13/1981	Linda Jablonski, IRS
11/10/1981	Anita Tome and Stephen Heck, INA, on Writing Condos
01/12/1982	Alan Rubin, Carnegie Insurance Services and Ed Hull, International Excess, on OASLO and NAPSLO and the Movie "Your Wholesaler" was shown.
03/09/1982	Frank Mahnic, Ohio Representative, on Status of State Government
01/11/1983	Richard Dougherty, Matryx Corp, on Preparing for Computerization
03/08/1983	Lou Von Ville, House of Fament, on Social Influences on Insurance Agency Business
05/10/1983	Rusty Rosewicz on Advantage of Agency Automation
06/14/1983	Wayne L Gray, Al Williams and Thomas Davenport, Lincoln National Life, on New Techniques, Contracts & Distribution Systems in Life Insurance
11/1983	George Haenszel, PIA, on Financial Responsibility Law
01/10/1984	Steve Bassett on How to Pick CPA's, Attorneys & Stock Brokers
03/13/1984	Edward Kraine, CPCU, on Special Coverage ISO Policies
05/08/1984	Mr. Kaslerly, Deputy Director of Insurance, on Current Developments at the Department.
11/1984	Frank Griscti, Jim Phelan, Floyd Decker, George Haenszel, Jim Clymer, on What's New with the PIA
01/1985	Richard Burnett, Cleveland Police Department, Auto Theft Unit
03/1985	State Senator Gary Suhaldolnick
05/1985	Robert Gardiner, Nationwide Insurance, on Claim Fraud
11/1985	Timothy Kasperek, Reminger & Reminger, on the New CGL
01/1986	William Anderson, Total Insurance Services, on Clustering
03/1986	Gordon Rae, TVC Marketing, on Prepaid Legal Expense
05/1986	Doug Bender of Aetna and Dick Wisnoskey Bond Manager for Brooks & Stafford on Current Legislative Issues Concerning Bonding
11/1986	11/86 State Senator Gary Suhaldolnick
01/1987	Ronaldi the Magician
03/1987	Curtis Diefenbaugher of Aetna Life & Casualty on the Importance of Life Insurance in a P/C Agency
05/1987	Drew Barkley, Victoria Financial Corp, on the Trials and Tribulations

	of Starting a New Insurance Company
11/1987	Larry Walters, American Risk Management, on Loss Reserving
01/1988	Telemarketing
03/1988	Jim Bodnar, Tower Insurance, Review of Membership Committee Survey
05/1988	Norman T Musial, JD, on Avoidance of Probate in Ohio in Business Transfer
11/1988	William Houston, Blue Cross & Blue Shield of NE Ohio. on Health Insurance Fraud
01/1989	Dennis Waitley, Tape on Motivation
03/1989	Michael Bartly, FBI, on White Collar Crime
05/1989	Tom Hardy, Ohio Big "T", on His View of Politics in Columbus
11/1989	Charles Rommell, Equifax, on CLUE Comprehensive Loss Underwriting Exchange
01/1990	Todd Raskin, JD, on Liquor Liability
03/1990	Larry Lako, Psychologist, on Co-Dependency
05/1990	John Katzbach Sr, Omni Capital, on Selling Life insurance in a P&C Agency
11/1990	Converse Griffith on Lloyds of London
01/1991	David Wallace, President of Paul White Insurance Agency on Motivational Topics
03/1991	Laurie Zuckerman, President of Zuckerman & Associates, on How to Attract Companies & Better Manage Your Own Business
05/1991	Lou Von Ville & Anna Shuhek, House of Fament, Question & Answer session "Ask Lou & Anna"
11/1991	Nick Satullo, Reminger & Reminger, on Recent Supreme Court Decision Holding Intentional Tort Statute Unconstitutional
01/1992	Don Jenkins, Regional Sales Mgr Grange Insurance, on How to Attract Insurance Carriers
03/1992	Tom Ortlieb, Swett & Crawford, on Insurance Agent's E&O
05/1992	Henry White, Special Investigation Unit Manager for Grange Mutual, on Claim Fraud
11/1992	Chester Gladkowski, ACCORD, on New Services
01/1993	Rudy Broyles, ISO, on Services Available
03/1993	Automation Panel: Kevin Mickle--AMS, Andy Whalen--Applied Systems, Joe Crisionne--CIT Computers.
05/1993	Round Table Discussion Night
11/1993	Ruth Holcomb, Past President Ohio Association of Health Underwriters on Proposed Clinton Health Plan
01/1994	Bill Schlaudecker, Acordia Insurance Group, on No Surprises--Seven Ideas on How to Eliminate Negative Surprises When Writing Insurance
03/1994	Pam Sobie, Insurance Temporaries, on CSR's-The Spoke on the Wheel of Your Agency
05/1994	Bob Henderson, WWWE Radio Personality, on the Radio Business, Life Insurance, Politics, Medical Card & the State of the Economy
11/1994	Bill Schlaudecker, Acordia Insurance Group, on Fallacy of Speeding Tickets as Underwriting Criteria for Auto
01/1995	Gary Ewers, Westfield, on Automation in the Insurance Industry
03/1995	Edward Glinski, State Auto Insurance, on Communication/Selling Tips
05/1995	John Wagner, PIA Comp Management on How to Save Money for

	Commercial Clients on Ohio WC Premiums
11/1995	Tim White, PIA and Terry Carson, ID Agency, on Proposed Legislation and Department of Insurance Regulations Regarding Insurance Agents Licensing
01/1996	Kyp Ross, Read Collins & Association, on Unique Bonding Situations
03/1996	Dave Blair, Assistant Director, and Bob Katz, Legal Consul, for the Ohio Department of Insurance, on Current & Proposed Agent Regulations
05/1996	Dave Langner, Crain & Langner, on Relationship Between Agents, Carriers, Consultants and the Insurance Buyer
11/1996	Frank & Georgette Sayre, Diamond Advertising, Advertising on the Internet
01/1997	Jay White, National Insurance Crime Bureau, Insurance Fraud
03/1997	PIA of Ohio on Recent Insurance Legislation and What's New at The Ohio Department of Insurance
05/1997	Al Straus, Sales Concepts Inc, Advanced Sales Ideas
11/1997	70th Anniversary Celebration, featuring History Stories From Past Presidents of CCIB
01/1998	Steve Levine, Kaufman & Payton, on E&O Prevention for the Independent Agent
03/1998	Dr Jaclyn Miller, PhD, Stress Management
05/1998	Fred Hammond--IBOGC, Terry Carson--PIA of Ohio President, Tim Graydon--Legislative Committee & Tim White--Ohio PIA, on New Legislation Affecting Insurance Agents, Including Licensing, CE & Fees
11/1998	Cathy Breen, Applied Systems & Ken Kukral, International Excess, on Y2K Problems for Computers and Coverage Gaps
01/1999	Bob Pokorny, Travelers, on Use of Credit Reports As Underwriting Criteria
03/1999	Dave Thomas, J L Thomas, on Trends in Life Insurance
05/1999	Bob Dittman, Golden Years Insurance Agency, on Long Term Care Insurance
11/1999	Anna Shuherk, Fament Inc, on Mergers & Acquisitions
01/2000	George Pilat, McIntyre Kahn Kruse & Gillombard, on Current Trends in E & O Cases
03/2000	Panel Discussion led by Terry Carson, Bob Leusch, Ken Kukral, Jim Bodnar, on Charging Agency Fees
05/2000	Panel Discussion led by Marty Striegl--Evarts-Tremaine-Flicker, Fred Weed--Central Agencies, Jim Cogan--United Agencies, Jerry Merrill--Motorist Mutual. "Agency Perpetuation, Merger & Acquisition Ideas"
11/2000	Karen Barone, Sarah Clark, Bob Patete, Progressive Insurance. "Progressive's New Homeowners Product"
01/2001	George Haenszel, PIA of Ohio. "The Future & Value of Agent Associations"
03/2001	Jeff Neverman, Neverman Insurance, Round Table Discussions & Questions on "What the Merger with IBOGC Has to Offer"
05/2001	Jeff Neverman & Ken Kukral introduced and proposed the Insurance Board of Northern Ohio